

On the cover: Renderings showcase images planned for the South Wing development. This page: Photos capture Trinity Medical Plaza's construction.

THE HOSPITAL

Welcomed advances in technology have built a solid measure of safety into the complexity of providing medical care. This past year, many patient comforts, conveniences and enhancements were put in place with the bonus of improving safety. **Paperless charts, smart beds, computers on wheels and instant-messaging pagers** were all part of the ongoing effort to bring the best possible care to LMH patients.

And as **the hospital responds to meet the need for additional patient beds**, selected patient rooms at both hospital campuses were re-licensed to increase capacity to 178 beds. With that re-licensure, several West-campus beds were also converted to assist patients with skilled-nursing-care needs in Lodi and beyond.

Other 2006 enhancements included: a **nursing-residency program** to better prepare new graduates in the provision of quality care; an intensive-care-team **rounding for ICU patients**; a **64-slice CT scanner**; and **administrative-level restructuring** to better support front-line care givers.

Health Grades, a national consulting firm on clinical-health care, **awarded LMH's surgery performance with a five-star rating**—the highest award for superior outcomes—as part of the Hospital Quality in America study.

Financially, **six consecutive years of strong performance** for LMH prompted CalMortgage, a division of the Office of Statewide Health Planning and Development, to agree to **insure \$150 million in bonds** for the hospital's expansion project (donations and revenues from operations are expected to make up the remainder of the \$195 million project costs). Additionally, **cash and investments were increased by \$8 million** in 2006.

BEYOND THE HOSPITAL WALLS

Continuing with its mission the help create a healthier community, the LMH clinic for the working poor now provides free care three days a week to Lodi's **most vulnerable residents**. Camp Hutchins, operated by LMH at Hutchins Street Square, changed focus from **providing services to school-aged, as it had traditionally, to providing care to preschool children**, ages three to five. Also at Hutchins Street Square, the LMH Adult-Day-Care Center continues in its **sixteenth year of caring for**

adults who cannot be left alone during the day—in turn providing respite for the care giver. At Christmas the generous staff of LMH donated **truckloads of canned goods, 252 winter coats and 115 new toys** to the needy. Hospital staff also donated more than **\$43,000 to the United Way**. An LMH-**employee-sponsored golf tournament yielded \$11,872**, which was directed to the LMH Care Club, a fund for staff with emergency-financial needs.

THE MEDICAL STAFF

An extraordinary man and physician was lost this past year when **Helmuth (Happ) Hoff, MD**, passed away. A member of the medical staff for more than half a century, Dr. Hoff leaves a unique legacy in the hearts of patients, staff, physicians and community members alike. Bright, cheerful and giving, he will be remembered with much love. Another physician who will be remembered fondly is newly retired **Donald Kobrin, MD**. With good wishes from all, Dr. Kobrin entered his well-deserved retirement after nearly 40 years of practice in Lodi.

Physicians **Karen Brannon, MD**, and **Mark Lessner, MD**, were welcomed to the staffs of the LMH Primary-Care and Pediatric clinics, respectively. Orthopedic surgeon **Roland Nakata, MD**, was selected by hospital and medical-staff members as the LMH Physician of the Year. Endocrinologist **Frank Huang, MD**, relocated to Lodi, where he and his area of expertise were much welcomed. **Five LMH physicians were recognized as "local heroes"** by the San Joaquin County Red Cross in April for their volunteer work at the clinic operated by the hospital for the working poor. The five are **Don Becker, John Connolly, Jorge Ocegüera, Russ Steele and Walt Reiss**.

THE FOUNDATION

Thanks to donations, bequests and the LMH Foundation's two annual fund raisers, the "Walk for the Health of It" and "Summerfest," nearly **\$166,500 funded patient equipment, adult-day-care scholarships and the LMH/Salvation Army Clinic**. Both fund-raising events generated all-time-high proceeds in large part due to their generous and loyal sponsors. The foundation recognizes the stellar support of the gentle people at Woodbridge Winery for their huge contributions and to the Summerfest's sponsors F&M Bank and Delta Radiology.

THE VOLUNTEERS

Forty-four youth and 130 adult **volunteers donated 16,854 hours of time and talents** in 2006—up 10 percent from 2005. From providing information about LMH expansion plans, to assisting the families of surgery patients, Lodi Memorial Hospital is grateful to these generous individuals.

The **Gift Branch, operated entirely by volunteers, contributed \$25,000** from its 2006 earnings for the purchase of equipment to improve patient care.

In all, 36 women and one gentleman received pins for milestone hours of service at a spring luncheon for all the hospital's volunteers. Among those honored were **Margaret Corda**, 17,500 life-time volunteer hours; **Barbara Smithson** and **June Landreth**, 5,000 hours; **Janice McGill** 4,000 hours; and **Esther Bartholomew** 3,500 hours.

THE AUXILIARIES

The Mission Branch held its fifty-fourth annual Valentine's Day luncheon to raise \$4,500. Four other branch auxiliaries joined Mission in directing their fund-raising

proceeds to the main auxiliary, their governing body. In all the auxiliaries donated **\$50,000 for purchase of an infant ventilator, a newborn-hearing screener and laser printers**.

LOOKING TO 2007

In addition to never-ending efforts to improve patient care, 2007 will be a year full of capital projects. There's a spring construction start for the **new central plant**. Late in the year that project will run concurrent with south-wing construction. The central plant should take a year to complete, and the **new south wing** should be completed in 2010.

A **wound-care center** at the hospital's West campus should be ready to treat patients by fall, as will an **endoscopy center** at Fairmont and Vine streets in Lodi. By year's end, the LMH Primary-Care Clinic should have **four additional exam rooms** to meet the needs of patients in that busy practice. This summer the installation of a new, **cardiac-catheterization laboratory** will bring a new generation of technology and imagery to this critical component of heart care.

Trinity Medical Plaza, a 40,000sf medical-office building at I-5 and Eight Mile Road, should finish construction in the fall of 2007. It will house an ambulatory-surgery center and physicians' offices. The two-story complex is a project of Lodi Regional Health Systems, Inc., a for-profit firm launched nine years ago by Lodi Memorial Hospital to manage physician practices and other for-profit ventures.

BECOME AN OWNER OF LODI MEMORIAL HOSPITAL

The Lodi Memorial Hospital Association, Inc., is the legal owner of Lodi Memorial Hospital. Membership is open to anyone for a one-time, lifetime fee of \$100. Members are entitled to participate in the annual election of its board of directors and discounts on select hospital services. Contact the Lodi Memorial Hospital Community Development Department for a membership application.



LODI MEMORIAL HOSPITAL FINANCIALS (In thousands)

REVENUE	2006	2005
Net amount received from patient-care services	\$ 137,396	\$ 118,657
Other operating revenues and income	6,532	5,356
Unrestricted contributions	0	2,000
Total revenue and support	\$ 143,928	\$ 126,013

EXPENSES

Operating expenses	\$ 59,709	\$ 51,593
Salaries and benefits paid to employees	65,837	58,540
Depreciation	4,189	4,216
Interest expense	123	343
Total expenses	\$ 129,858	\$ 114,692

Funds to be invested toward the health-care needs of our community.....

\$ 14,070	\$ 11,321
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TAXES PAID

Property taxes	\$ 42	\$ 51
Employer's share of payroll taxes	4,111	3,677
Business and occupation taxes and licenses	12	12
Sales and use tax-direct	971	832
Total	\$ 5,136	\$ 4,572

COMMUNITY BENEFIT

Charity care	\$ 3,078	\$ 3,023
Medi-Cal program	6,770	6,396
Medicare program	4,592	8,069
Health-related research	187	205
Medical-care services	2,718	1,498
Benefits to vulnerable populations	4,029	1,961
Benefits to the broader community	1,546	776
Total	\$ 22,920	\$ 21,928

